### **INFORMATION SHEET**



# Our Criteria

# **Asset Manager Capital Raising Services**

This information sheet outlines our investment criteria for raising capital for funds. For further information, contact our Funds group.

## **Energy**

Criteria	Description
Source of fund	Stirling Infrastructure does not work through intermediaries but will work with a panel of approved introducers. The firm will only accept instructions directly from Asset Managers or licensed broker dealers.
Size of fund	Minimum: 250 million USD  Maximum size: 6 billion USD
General assessment criteria for management team	<ul> <li>Manager will have a proven track record of successful historic fund performance(s)</li> <li>Defined investment strategy</li> </ul>
General assessment criteria for fund	<ul> <li>Our standard criteria is that the fund must be at least a second vintage of a first fund strategy</li> <li>The exception to our standard criteria is a first fund for a leading global asset manager</li> <li>Stirling Infrastructure will also advise on the purchase and disposal of LP interests in a GP of leading asset managers</li> </ul>
Jurisdictions	Developed and emerging markets.

### **Infrastructure**

Criteria	Description
Source of fund	Stirling Infrastructure does not work through intermediaries but will work with a panel of approved introducers. The firm will only accept instructions directly from Asset Managers or
	licensed broker dealers.
Size of fund	Minimum: 250 million USD
	Maximum size: 6 billion USD
General assessment criteria for	<ul> <li>Manager will have a proven track record of successful historic fund performance(s)</li> </ul>
management team	■ Defined investment strategy
General assessment criteria for fund	<ul> <li>Our standard criteria is that the fund must be at least a second vintage of a first fund strategy</li> </ul>
	■ The exception to our standard criteria is a first fund for a leading global asset manager
	Stirling Infrastructure will also advise on the purchase and disposal of LP interests in a GP
	of leading asset managers
Jurisdictions	Developed and emerging markets.

## **Real Estate**

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Criteria	Description
Source of fund	Stirling Infrastructure does not work through intermediaries but will work with a panel of approved introducers. The firm will only accept instructions directly from Asset Managers or licensed broker dealers.
Size of fund	Minimum: 250 million USD Maximum size: 6 billion USD
General assessment criteria for management team	<ul> <li>Manager will have a proven track record of successful historic fund performance(s)</li> <li>Defined investment strategy</li> </ul>
General assessment criteria for fund	<ul> <li>Our standard criteria is that the fund must be at least a second vintage of a first fund strategy</li> <li>The exception to our standard criteria is a first fund for a leading global asset manager</li> <li>Stirling Infrastructure will also advise on the purchase and disposal of LP interests in a GP of leading asset managers</li> </ul>
Jurisdictions	Developed markets.

## **Technology**

Criteria	Description
Source of fund	Stirling Infrastructure does not work through intermediaries but will work with a panel of approved introducers. The firm will only accept instructions directly from Asset Managers or licensed broker dealers.
Size of fund	Minimum: 250 million USD  Maximum size: 3 billion USD
General assessment criteria for management team	<ul> <li>Manager will have a proven track record of successful historic fund performance(s)</li> <li>Defined investment strategy</li> </ul>
General assessment criteria for fund	<ul> <li>Our standard criteria is that the fund must be at least a second vintage of a first fund strategy</li> <li>The exception to our standard criteria is a first fund for a leading global asset manager</li> <li>Stirling Infrastructure will also advise on the purchase and disposal of LP interests in a GP of leading asset managers</li> </ul>
Jurisdictions	Developed and emerging markets.

## **Asset Financing**

Criteria	Description
Source of fund	Stirling Infrastructure does not work through intermediaries but will work with a panel of approved introducers. The firm will only accept instructions directly from Asset Managers or licensed broker dealers.
Size of fund	Minimum: 250 million USD Maximum size: 6 billion USD
General assessment criteria for management team	<ul> <li>Manager will have a proven track record of successful historic fund performance(s)</li> <li>Defined investment strategy</li> </ul>
General assessment criteria for fund	<ul> <li>Our standard criteria is that the fund must be at least a second vintage of a first fund strategy</li> <li>The exception to our standard criteria is a first fund for a leading global asset manager</li> <li>Stirling Infrastructure will also advise on the purchase and disposal of LP interests in a GP of leading asset managers</li> </ul>
Jurisdictions	Developed and emerging markets.

#### **Our Assurance**

Stirling Infrastructure will only accept mandates after an objective analysis on the basis that the firm's Investment Board genuinely believes that the firm can deliver our client's objectives.

#### **ABOUT STIRLING INFRASTRUCTURE**

Stirling Infrastructure is a corporate finance and M&A advisor to listed companies, institutional investors, private companies, and project sponsors. The firm has an established reputation in advising pension and sovereign wealth funds on allocations of capital into the infrastructure asset class.

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